Dear Educator or Administrator,

Thank you for your interest in BaySail’s award-winning education programs. We know that school budgets are tight and we want to support your efforts in giving students access to premier, place-based education on the Great Lakes. Many grants and funding options are available to schools and teachers that go unclaimed every year so we have compiled the following information to help you gain affordable access to our engaging, hands-on experiences. We also know that sourcing funding for place-based education can take a lot of time and energy, so we have included some basic information below to help you describe the benefits of our programs:

The Great Lakes basin is under heavy stress. More than 30 million people live in the basin, and the impact of their daily activities directly affects the ecosystem. The Saginaw Bay and Saginaw River have been declared an Area of Concern due to industrial waste discharges; municipal, industrial and storm water discharges; combined sewer overflows; agricultural and urban runoff and more. The watershed reaches 22 counties with a population of over 1.4 million people. Over 500,000 people rely on drinking water from the Saginaw Bay. The local economy heavily relies on the industry, recreation and tourism surrounding our waterways. By engaging the leaders and youth of our region in outreach and education, we will grow a community of knowledgeable decision-makers who will protect these resources while also improving their quality of life.

BaySail is a non-profit based out of Bay City, MI that offers award-winning educational programming both in the classroom and aboard the schooners, Appledore IV and V. BaySail is the premier opportunity to link students of all ages to their watershed as the gateway from the Saginaw River to the Saginaw Bay. BaySail’s mission is to foster environmental stewardship of the Saginaw Bay Watershed and the Great Lakes ecosystem and to provide personal development opportunities for learners of all ages. All programs are focused on hands-on, inquiry-based, STEM (Science, Technology, Engineering and Math) curriculum. BaySail’s flagship program, Science Under Sail, allows students to engage with problems and solutions affecting the Great Lakes while meeting classroom curriculum standards on a platform that simply cannot be duplicated in the classroom.

Thank you for your interest in offering your students this engaging opportunity. Please feel free to reach out to us for information or further tips as you move forward. Additionally, if you have a great project idea that you would like to implement as a part of your trip, we will be happy to work with you to accomplish this. We look forward to assisting your efforts in any way that we can. Good luck!

Sincerely,

Emily Nummer
BaySail Director of Education
Potential Funding Sources and Resources for Applying

**Fundraising:**

**Host a Fundraiser** - There are many websites that you can explore for fundraising ideas. Many of our current teachers are happy to share their success stories and resources with you. *Please note that in the state of Michigan it is illegal to do any type of raffle or game of chance without a raffle license.*

- [https://doublethedonation.com/fundraising-ideas-for-schools/](https://doublethedonation.com/fundraising-ideas-for-schools/)
- [https://www.weareteachers.com/10-school-fundraising-ideas-that-take-little-to-no-effort/](https://www.weareteachers.com/10-school-fundraising-ideas-that-take-little-to-no-effort/)

**Donor's Choose** - [http://www.donorschoose.org/teachers](http://www.donorschoose.org/teachers)

Describe your project and costs and ask funders to donate.

**Community Donations:**

**Ask Local Businesses**

Many local businesses (small and large) are more than willing to help support academic achievement. Offer to make mention of their sponsorship on your website or Facebook page or to write a press release highlighting their contributions. Larger corporations with locations in your area often have foundations associated with them that are geared toward giving back to their communities. Locally, there are foundations associated with SC Johnson, Cabela's, Consumers Energy, Meijer and Kroger among others.

**Grants:**

**Project Learning Tree - GreenWorks! grants** - [https://www.plt.org/resources/greenworks-grants/](https://www.plt.org/resources/greenworks-grants/)

*Deadline: September 30*

Up to $1,000 for environmental service-learning projects that link classroom learning to the real world. Applicants must have attended a PLT workshop, either in-person or online.

**Captain Planet Foundation** – [http://www.captainplanetfoundation.org/grants/](http://www.captainplanetfoundation.org/grants/)

*Deadline: January 15 and July 15*

EcoSolution Grants range from $500-$2,500 for youth-led projects with real environmental outcomes.

**Association of American Educators** - [www.aaeteachers.org](http://www.aaeteachers.org)

*There are two granting cycles, October 1 and March 1.*

Membership required. Memberships are $15/month. They will fund up to $500.
Michigan Alliance for Environmental and Outdoor Educators (MAEOE)
http://www.maeoe.com/grants
*Deadline: March 1 and October 1st*
To be used for environmental education programs that incorporate outdoor activities.
Programs must demonstrate correlation to the Michigan Environmental Literacy Plan (See [www.mielp.org](http://www.mielp.org)). Membership required. $5 per person rate, with a maximum of $500.

*Accepted grant applications between noon CST Aug. 1 and 11:59 p.m. CT Oct. 1*
Field trip grants for K-12 schools, nationwide. Each grant is valued up to $700.

**The NEA Foundation** - [https://www.neafoundation.org/](https://www.neafoundation.org/)
*They have three deadlines: February 1, June 1 & October 15.*
Funding preference will be given to projects that incorporate STEM and/or global learning.
Grants awarded need to be between $2,000 and $5,000.

**Cook Family Foundation** - [http://www.cookfamilyfoundation.org/grants/](http://www.cookfamilyfoundation.org/grants/)
*Deadlines: April 1 and November 1*
Typically awards between $5,000 and $50,000 though they have made effective grants for smaller amounts. They seek to fund projects that foster the Shiawassee River as a source of pride for the community and programs that encourage high academic success for the community’s young people.

**Walmart Community Grant Program** - [http://giving.walmart.com/apply-for-grants/local-giving](http://giving.walmart.com/apply-for-grants/local-giving)
*Deadline: Dec 31, 2018*
Awarded grants range from $250 to $2,500.

**MEEMIC Foundation** - [http://www.meemicfoundation.com/](http://www.meemicfoundation.com/)
*20184Q Deadline: December 31*
Funding for classroom field trips and support for STEM initiatives. Membership required.
Traditional grant: up to $500 to support your classroom, department, campus or district needs.

*Rolling applications.*
Serves volunteer projects for K-5 groups in Midland, Bay Area and Saginaw Counties.
Awards up to $1,000 and requires group to do three hours of project-related volunteering.
Community Foundation Grants - [https://www.tgci.com/funding-sources/MI/community](https://www.tgci.com/funding-sources/MI/community)
Most communities have a Community Foundation that is responsible for fulfilling the wishes of many donors. Please follow the link to see if there is a Community Foundation in your area.

Other Resources:

**Useful tips and resources for successful grant writing:**

**Links to the benefits of place-based education:**

**Links to other lists of grant opportunities:**
Michigan Department of Education funding links:  
MAEOE outside links: [https://www.maeoe.com/othergrants](https://www.maeoe.com/othergrants)  
Mi DEQ links: [http://www.michigan.gov/deq/0,4561,7-135-3307_3580-100834--,00.html](http://www.michigan.gov/deq/0,4561,7-135-3307_3580-100834--,00.html)